



haiku

Learning Management System



The K-12 Learning Management System E-Rate Proposal and Agreement

Saddleback Valley Unified District
25631 Peter A. Hartman Way
Mission Viejo, CA 92691-3142

Total Cost of Haiku Web Hosting Service: \$149,600 for 34,000 users

Total Cost of E-Rate Eligible Web Hosting Service: \$121,176

E-Rate Discount Percentage (Based on last year's rate): 49%

Net Cost of Web Hosting Service: \$90,223.76

Start Date: July 1, 2013

Term of Service: One year with four voluntary one-year extensions.

Please note that the USAC require this contract to be executed before you file a completed FCC Form 471. Please fax or email a completed contract to Haiku for our records.

Email: join@haikulearning.com • Fax: 888-827-6074

E-Rate Eligibility

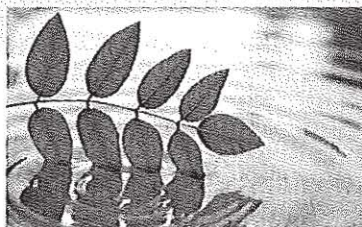
Priority One

2013-2014

Web Hosting

In the category of Internet Access, Web Hosting includes things like:

- Storage
- Access
- Administration tools for Website creation and maintenance
- Password protected pages
- Interactive communication features like blogging and messaging
- Realtime communication features like instant messaging and chat
- Domain Registration



**81% of Haiku LMS is covered
under the Eligible Service List**

What is NOT eligible?

The parts of a web hosting service including, but not limited to, any portion of tools, capabilities or integration with other systems such as Student Information

Systems (SIS); databases; student attendance, grades, or grade management; course scheduling; tests or testing systems; on-line/ interactive education systems; and learning/ education management systems.

These include Haiku features like AD/LDAP/SIS/Google Apps Integration, Homework Annotator, Attendance and Gradebook, Role-based Rosters and Sections, and Reporting.

E-Rate Eligible Fees

Description	Quantity	Price per User	Cost
User Licenses for 1 year	34000	\$ 4.40	\$ 149,600.00
Optional Domain Name Registration	0	\$ 2,500.00	\$ 0.00
Less E-Rate Portion	N/A	\$ (59,376.24)	\$ (59,376.24)
Sub Total (includes ineligible services and eligible services after E-Rate discount)			\$ 90,223.76

Setup & Training Fees (Ineligible)

Description	Quantity	Price	Cost
Haiku Basic Package Setup	0	\$ 500.00	\$ 0.00
Optional: Class Registration & Payment Processing	0	\$ 3,000.00	\$ 0.00
Optional: Day(s) of On-site Training - All Inclusive (U.S. Only)	0	\$ 2,500.00	\$ 0.00
Setup Total			\$ 0.00

Total

Description	Cost
E-Rate Eligible Fees Sub Total	\$ 90,223.76
Setup & Training Fees Sub Total	\$ 0.00
Total	\$ 90,223.76

Description of Internet Access Services for Funding Year 2013-14

Applicant's Entity Number:	143776
Applicant's Name:	Saddleback Valley Unified School District
Service Provider:	Haiku Learning Systems, Inc. • SPIN 143034807 • FRN 0020582771

Haiku Services

Service	Start Date	Non-recurring Cost	Monthly Cost	Recurring Annual Cost
Web Hosting Eligible Portion (81%)	July 1, 2013	\$ 0.00	\$ 10,098.00	\$ 121,176.00
Ineligible Portion (19%)	July 1, 2013	\$ 0.00	\$ 2,368.67	\$ 28,424.00
Start-up	July 1, 2013	\$ 0.00	\$ 0.00	\$ 0.00

Web Hosting Services

Haiku (SPIN 143034807, FRN 0020582771) shall provide website hosting services to the customer with full access to Haiku LMS. Customer agrees and acknowledges that Haiku provides web hosting services and does not provide website content. Customer acknowledges that Customer is responsible for creating and providing all website content.

Term of Service

The term of service shall be one year starting July 1, 2013 with four voluntary one year extensions. The parties agree that unless either party provides written (letter, facsimile, email) notice of intent not to extend the contract for an additional year within 30 days of the applicable termination date to the authorized representative contact below, the contract will be extended for a term of one year.

Customer agrees to the Terms for Institutional Contracts found at the Haiku Learning corporate website. See <http://www.haikulearning.com/terms>.

Cost of Service

Haiku LMS is 81% eligible. The cost of service is \$149,600 and includes 34,000 users. Parent accounts do not count toward paid users.

Service Limitations

There are no limits to the number of websites or classes that the Customer may publish. However, the total file storage and monthly bandwidth limits are 8.11 Tb and 4.86 Tb, respectively. Overages will be charged monthly at \$2/Gb in the event that Customer exceeds these limits.

SLD/USAC Approval

The parties agree that if Customer's Form 470 was posted by the initial 2013-2014 filing deadline, that Customer will pay the ineligible and non-discounted portions of this contract on or before August 1, 2013. In the event that the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC) denies funding for the web hosting solutions provided pursuant to this agreement, Customer agrees to exhaust all remedies through the appeals process. Customer shall be responsible for the entire Cost of Service if funding is ultimately denied by the SLD/USAC.

The parties agree that if Customer's Form 470 was not posted by the initial 2013-2014 filing deadline that Customer will pay the entire Cost of Service in the event that funding is denied by the SLD/USAC.

Additional Terms and Conditions

Customer agrees to comply with any applicable local and or state procurement requirements.

Customer agrees to file its FCC Form 486 for Haiku Learning's Funding Request Number within two weeks of receipt of a positive Funding Commitment Decision Letter from USAC.

Billing Method Preference

Select one:

☒ Form 474 Discounted Bill

☐ Form 472 Un-discounted Bill and Reimbursement

Complete the following if applicable:

http://_____haikulearning.com	or if you are ordering a custom domain:	http://__saddlespaces.org__
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Customer acknowledges that Haiku Learning was awarded this Contract pursuant to its FCC Form 470 Application for Funding Year 2013-14 for web hosting services. Customer agrees to provision of solutions as set forth herein:

Geri Pauter
Signature

Asst. Supt, Business
Title

2-22-13
Date

V E N D O R S T I P U L A T I O N S

Haiku Learning Systems, Inc. acknowledges this contract as accurate and agrees to the following:

1. Final approval of next year's fiscal budget.
2. Contract confirmation by next year's school board.
3. Award of associated E-Rate funding.
4. The School District will only be billed for the non-discounted portion of the service.

Alfred Angell Jr.
Signature

President
Title

February 11, 2013
Date